🗎 Siraj Md

### **Digital Marketing Executive**

## Rrofessional Summary

Digital Marketing Executive with **2+ years of hands-on experience** in Google Ads, Meta Ads, and performance marketing. Proficient in campaign strategy, optimization, and analytics. Passionate about using data-driven tactics to deliver results and grow brands online.

## **E** Key Skills

- Google Ads (Search, Display, YouTube, Shopping)
- Meta Ads (Facebook, Instagram)
- A/B Testing & Conversion Optimization
- Google Analytics & Performance Tracking
- · Remarketing & Retargeting
- Bid & Budget Management
- Competitor Research
- MS Office Suite

# □ Work Experience

### **Conneqt Business Solutions**

Digital Marketing Executive | Mar 2023 – Apr 2025

#### **Google Ads Responsibilities**

- Planned and executed campaigns across Search, Display, YouTube, and Shopping.
- Performed audience segmentation and location/demographic targeting.
- Conducted A/B testing for creatives and landing pages.
- Monitored campaign performance using Google Analytics.
- Managed bid strategies and optimized for CPA/ROAS.
- Ran remarketing campaigns to re-engage previous site visitors.

## **Meta Ads Responsibilities**

- Created and managed Facebook & Instagram ad campaigns.
- Leveraged interest-based and behavioral targeting.
- Designed visuals and videos for better engagement and CTR.
- Analyzed KPIs: CTR, CPC, CPA, ROAS.
- Executed retargeting strategies to boost lead generation.

#### **Education**

MBA – Completed in 2021

# **%** Tools & Platforms

- Google Ads Manager
- Meta Ads Manager
- Google Analytics
- Microsoft Excel, PowerPoint, Word

## Languages

• English | Hindi | Telugu