**K Murali Krishna**

**Cell No: 9949424658, 7893611577**

**Email: kmurali\_80@yahoo.co.in**

**Objective:**

* To inspire myself by working in an esteemed organization thereby enriching my skills and climb the career ladder while contributing to the organizational growth.

**Summary:**

* **Inventory and Logistics Manager** with an experience of over 20 years in the aspects of warehouse management, warehouse accounting, stock audits, goods receipts and packing and dispatches.
* Extensively **used Oracle and SAP** to process goods inward, order entry, invoicing, delivery notes, sales returns, damaged goods and replacements.
* Managed inventory for **consumer electronics, consumer durables, and fast moving consumer goods, cosmetics and toiletries industries.**

**Strengths:**

* Strong conceptual, logical and analytical thinking.
* Excellent communication and interpersonal skills.
* Ability to think and act calmly under pressure.
* Possesses aspiration to grow, committed to work and eager to accept challenges.
* Transparent, flexible and a good team member.
* Can work with minimal or no supervision.

**Education:**

**Academic:** Bachelor of Commerce, Osmania University.

**Technical:** MS Office (Word, Excel, PowerPoint and Outlook), Oracle, SAP (Sales & Distribution) & (FICO)

**Languages:**

* Telugu, Hindi and English.

**Professional Experience:**

**Indo Nissan Foods Pvt. Ltd, Bangalore Jan 2023 – Till date**

 **Deputy Manager – SCM**

**Indo Nissan Foods Limited, a subsidiary of Nissan Foods Holdings Co., Ltd., Japan. Was incorporated in 1988 and is committed to developing brands that communicate the wholesome taste, satisfaction and fun of instant noodles.**

**Responsibilities:**

* Vehicle planning for picking loads from factory to distribution centers as per the plan.
* Follow up with the factory team delivery acknowledgments and maintain track of same.
* Verification of claims submitted by CFA’s and process for payments.
* Visit CFA’s for stock verification and address other operational issues.
* Plan production requirement based on stock available across the CFA’s and sale figures.
* MIS
* v

**Vimta Labs Limited, Hyderabad Feb 2022 – Dec’2022**

 **Deputy Manager – SCM**

**VIMTA Labs is one of the leading CRO in India, providing clinical research & development services to global pharmaceutical & biotechnology companies**

**Responsibilities:**

* Overall Control and Administration of Stores Division.
* Maintaining of perpetual Inventory system.
* Maintenance of Stores Accounting system.
* Indents Check and Pass on to Commercial Department using SAP.
* Preparation and Maintenance of Stores SOP.
* Coordinating with Internal and External Audit Team. Monitoring the Material Consumption Vs Sales.
* Providing on job training to Stores team.
* Developing and monitoring SAP programming for Stores.
* Admin control of PR MR portal. Coordinating with all Food Labs for material requirements.
* MIS

**Reliance Jio Infocom Limited, Hyderabad August 2015 – Feb 2022**

**Assistant Manager (Store Lead)**

**Reliance Jio entered in Telecom business by having large spectrum and going to create a digital revolution in India. Offering various services including high data speed through Volte.**

**Working as a store Lead in Jio Centre at Gachibowli, responsible for all supply chain related operations of Jio centre**

* Demonstrate and explain products, methods, or services in order to persuade customers to purchase products or utilize services.
* Keep areas neat while working, and return items to correct locations following demonstrations.
* Practice demonstrations to ensure that they will run smoothly.
* Sell products being promoted, and keep records of sales.
* Wear costumes or sign boards and walk in public to promote merchandise, services, or events.
* Work as part of a team of demonstrators to accommodate large crowds.
* Learn about competitors' products and consumers' interests and concerns in order to answer questions and provide more complete information.
* Recommend product or service improvements to employers

**Responsibilities:**

* Manage all **outbound activities** of **Reliance Jio Infocom Limited**, including**, RD / ARD Billing and stock transfers to Other JC.**
* Ensure that all deliveries are completed within the set turnaround time.
* **Invoice the sales order and plan the deliveries.**
* **Process sales returns and sales reversals, with proper approval.**
* Take care of all defective product replacements and credit note issuance.
* Supervise major activities like bar code scanning, stock checking, pod updates etc.
* Conduct monthly and daily audits.
* Well-versed with **JC** operations **Reliance Jio Infocom Limited** such as inwards and outward and dispatches.

**Proconnect Supply Chain Solutions, Hyderabad August 2011 – Aug 2015**

**Executive SCM**

Redington is a leading distributor of products by major consumer electronics and IT brands such as Hewlett-Packard, Xerox India, IBM, Samsung, ViewSonic, Acer, Xbox, Apple etc.

**Responsibilities:**

* Manage all **outbound activities** of Redington India, including **door deliveries, upcountry deliveries and stock transfers.**
* Ensure that all deliveries are completed within the set turnaround time.
* **Invoice the sales order and plan the deliveries.**
* **Process sales returns and sales reversals, with proper approval.**
* Take care of all defective product replacements and credit note issuance.
* Supervise major activities like bar code scanning, stock checking, pod updates etc.
* Monitor software inwards like Symantec, Adobe and Microsoft etc.
* Conduct monthly and daily audits.
* Well-versed with all warehouse operations of Redington India such as vendor inwards, stock transfer inwards and outward dispatches.

**Swamy Sons Agencies Pvt. Ltd. & Crystal Marketing (Sister concerns), Hyderabad**

**Warehouse Manager March 2003 - July 2011**

Handled warehousing and logistics operations for the clients from fast moving consumer goods, consumer electronics, and telecom and cosmetics industries.

**Client: L’Oreal India Pvt. Ltd., Hyderabad July 2009 - July 2011**

**Warehouse Manager**

**Responsibilities:**

* Independently handled front office, branch administration and branch accounts.
* Worked on SAP.
* Involved in inventory management: stocks inward, made Invoices and organized timely delivery to the distributors across the city.
* Verified physical stocks on a daily basis.

**Client: L.G. Electronics India Pvt. Ltd., Hyderabad December 2008 - July 2009**

**Warehouse Team Leader**

**Responsibilities:**

* Involved in front office management, branch administration and maintained branch accounts.
* Used Oracle.
* Prepared sales tax statement and filed returns with sales tax department before due date.
* Managed inventory: Received stocks, made Invoices and ensured safe and timely delivery of goods to the distributors.
* Verified and tallied physical stocks on daily basis.

**Client: Godrej Hershey Ltd., Hyderabad June 2008 - November 2008**

**Warehouse Manager**

**Responsibilities:**

* Managed front office and independently handled branch administration and branch accounts.
* Utilized SAP as a user.
* Involved in inventory management: stocks inward, made Invoices and organized timely delivery to the distributors across the city.
* Tallied physical stock on a daily basis.

**Client: TCL India Holding Pvt. Ltd., Hyderabad September 2007 - May 2008**

**Warehouse Manager**

**Responsibilities:**

* Managed front office and independently handled branch administration and branch accounts.
* Worked on SAP.
* Managed Inventory: Checked and inward stocks, made Invoices and scheduled delivery of good to the distributors.

**Client: Tata Tele Services Ltd., Hyderabad October 2006 - August 2007**

**Warehouse Senior Executive**

**Responsibilities:**

* Handled front office management and independently administered the branch and maintained branch accounts.
* Worked on SAP.
* Inventory management: Received stocks from the company and made invoices.

**Client: Colgate Palmolive (India) Ltd., Hyderabad September 2005 - September 2006**

**Warehouse Assistant Manager**

**Responsibilities:**

* Managed front office management and independently handled branch administration and branch accounts.
* Worked on SAP.
* Prepared sales tax statement and filing returns with sales tax department before due date.
* Managed inventory: Stocks inward, made invoices and dispatched materials to the distributors.
* Conducted physical stock verification on a daily basis.

**Client: M. T. R. Foods Ltd., Hyderabad March 2003 - August 2005**

**Assistant Manager**

**Responsibilities:**

* Handled front office management and independently administered the branch and maintained accounts.
* Used SAP.
* Involved in inventory management: Received stocks from the company, made invoices and dispatched to distributors.
* Conducted physical verification of the stocks on a daily basis.

#  PERSONAL PROFILE

 NAME : K. MURALI KRISHNA

 FATHER NAME : K.B. CHARY

 NATIONALITY : INDIAN

 DATE OF BIRTH : 01-08-1980

 MARITAL STATUS : MARRIED

 NATIVE PLACE : HYDERABAD

 PERMANENT ADDRESS : S/O K.B.CHARY

 3-14-36/18/16, Vivek Nagar

 Ramanthapur, HYDERABAD - 13.

 LANGUAGES KNOWN : TELUGU, HINDI & ENGLISH

 HOBBIES : LISTENING MUSIC AND READING BOOKS

PLACE: HYDERABAD

DATE: 15.01.202

**(K.MURALI KRISHNA)**