

# ALESHWAR

## TRAVELS PVT. LTD

### About Company

A single car, a dusty village road, Guided by the name of god shiva that whispers of triumphs over challenges, That's the humble beginning of "Aleshwar", a company that has transformed from a local transport provider into a pan-India force, moving lives and changing destinies with every journey.



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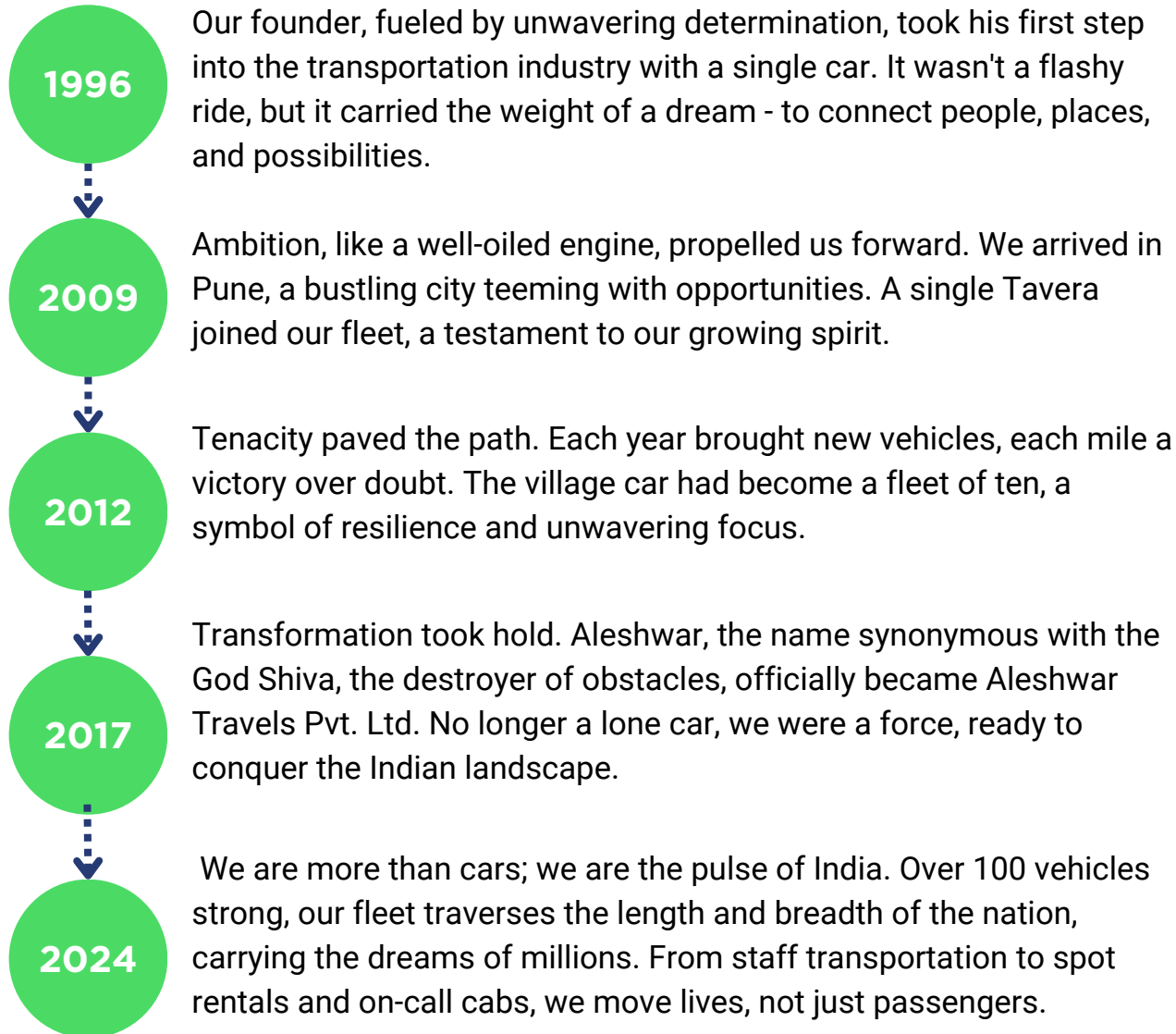


Join us as we continue to  
move lives, one mile at a  
time.



Aleshwar is a story of grit, ambition, and unwavering commitment. It's a testament to the power of a single spark igniting a revolution. We are not just a transportation company; we are the chariot that carries India's aspirations, one journey at a time.

## Time Line



**This is Aleshwar.**

**This is our story.**

**Join us  
as we continue to move lives  
one mile at a time.**



## WHY CHOOSE US?

### Our Mission

Every mile, every curve, every stop - our mission is to weave a tapestry of reliability, where safety is the foundation and comfort the thread that binds it all together.

We're not just drivers, we're experience architects. Our mission is to turn rides into memories, fueled by the unwavering commitment to make every journey a flawless masterpiece.

From the moment you book to the moment you arrive, we're laser-focused on exceeding expectations. That's our mission, and your smile is our reward.

### OUR VISION:

Beyond the road, we see a world where journeys are smooth, smiles are standard, and comfort reigns supreme. That's the Aleshwar vision.

We don't just transport, we elevate. Imagine every ride as a portal to a stress-free experience, crafted with your safety and comfort as our guiding stars.

Forget traffic jams, think comfort zones. Our vision is to paint the roads with a service so exceptional, it redefines the meaning of getting there.

# Business Goals and Objectives:

## 1. Weaving Safety into Every Mile:

- Our tires aren't the only things gripping the road. We're obsessed with safety, making it the cornerstones of every journey, not just an option.
- Peace of mind isn't an extra feature; it's woven into the fabric of our service. We go the extra mile to ensure every ride is as safe as it is smooth.
- Imagine a world where seatbelts are just the beginning. We're pioneering safety standards, so you can focus on what matters most - enjoying the ride.



## 2. Turning Happy Customers into Delighted Fans:

- Forget satisfied customers, we're aiming for raving fans. We're in the business of exceeding expectations, one smile at a time.
- Every interaction, every ride is a chance to create memories, not just transactions. We're passionate about delighting you, not just driving you.
- Think of us as your happiness partners on wheels. We're committed to making your journey so enjoyable, you'll be singing our praises long after you arrive.



# Business Goals and Objectives:

## 3. Expanding Horizons, One Ride at a Time:

- Our map isn't just two-dimensional, it's expanding every day. We're driven to reach new corners, connecting people with possibilities, one journey at a time.
- No road is too far, no destination too distant. We're paving the way for a larger market, bringing our brand of comfort and service to every corner of the map.
- Think of us as your personal gateway to new experiences. We're breaking down barriers, expanding horizons, and making the world a more accessible place, one ride at a time.



## 4. Comfort: The Unsung Hero of Every Ride:

- We're not just about getting you there, we're about getting you there in style and comfort. Imagine plush seats as your chariot, and every journey a mini-vacation.
- Forget cramped spaces and bumpy roads. We're elevating ridership experience, incorporating comfort features that turn every mile into a moment of pure bliss.
- Think of us as your comfort consultants on wheels. We're obsessed with every detail, from temperature control to legroom, ensuring your journey is as relaxing as it is efficient.

# Business Concept:-

## Fleet and Capacity:



Aleshwar Travels offers a fleet of vehicles ranging from small 4+1 AC and non-AC cabs to large coaches with 49 seats, enabling your company to transport 100 to over 1000 employees daily.

## Vehicle Variety:



We can provide all types of cars, including premium and luxury cars on long lease.

## Service Availability:



50% of our drivers have holidays on Saturdays, and the remaining 50% on Sundays, ensuring uninterrupted service to our clients, even on weekends.

## Safety and Tracking:



All cabs are equipped with GPS tracking systems monitored by our back office staff.

## Driver Safety and Compliance:



- Aleshwar Travels prioritizes client safety by appointing experienced drivers with a minimum of three years' experience.
- We conduct thorough police verification and ID checks for all drivers.
- A security guard is mandatory in every cab carrying female passengers.
- Drivers are hired only based on their complete documentation, valid licenses, and RTO compliance.
- All drivers undergo regular training, ensuring they are polite, knowledgeable of Pune, Mumbai, and other Indian cities, and physically fit.

## Vehicle Maintenance:



- Aleshwar Travels maintains a fleet of well-conditioned cars and conducts regular maintenance checks.
- A dedicated employee is assigned to each client company to oversee vehicle maintenance and compliance.
- In case of a breakdown, our office staff can arrange a replacement car within 30 minutes.

## Operational Excellence:



- A team of over 50 qualified employees handles daily operations.
- Our accounting department ensures advanced and efficient billing.
- Our director personally visits sites weekly and takes daily updates in the office.
- Managers provide clear guidance to back office staff and trackers.
- We assign one supervisor and one coordinator to each client company, working in 8-hour rotational shifts.
- An operational manager oversees every four supervisors.

# Business Concept:-

## Customer Care:



- Our supervisors interact respectfully with client company managers.
- Our well-educated back office staff is always available to assist.
- Our customer care department resolves any client concerns within 24 hours.

## Backup Cars:



We maintain two backup cars for every 10 cars in our fleet to ensure prompt replacement in case of emergencies.

## Company Holding Following Documents:-

“Before starting work . we obtain all required and mandatory documents by the government of India”

- SHOP ACT
- PAN NUMBER.
- DUNS NUMBER
- GST NUMBER
- PROFESSIONAL TAX NUMBER
- EMPLOYEE STATE INSURANCE CORPORATION (ESIC) CERTIFICATE
- PROVIDENT FUND ACCOUNT
- TDS NUMBER
- MAHARASHTRA LABOUR WELFARE FUND POLICY NUMBER
- POLICY SCHEDULED FOR EMPLOYEES COMPANSATION INSURANCE
- PRIVATE LIMITED CERTIFICATION





## **OUR SERVICES**

- **PAN INDIA LEVEL SERVICES**
- **EMPLOYEE/ STAFF TRANSPORTATION**
- **CALL CAB SERVICES AND HIGH CLASS CARS ON RENTS**
- **CARS ON LONG TERM HIRE**
- **MUMBAI PICKUP AND DROP SERVICE**
- **PACKAGE TOUR**
- **WE HAVE A NUMBER OF CARS TO FULFILL ALL YOUR NEEDS OF TRANSPORT.**
- **ALL THE CARS CAN BE AVAILABLE AS SOON AS POSSIBLE IF REQUIRED.**



# Aleshwar contains following car model for call basis and dedicated cabs



## **E Deluxe cars**

Skoda Laura, Skoda superb, Toyota Camry, BMW 7 series, Mercedes Benz E class, Mercedes Benz C class.



## **D Premium class**

Toyotacorolla, Skoda Octavia, Volkswagan Jetta, Honda city, Maruti Ciaz



## **B Medium Class**

Maruti Dzire, Hyundai Accent, Toyoto Etios, Tata zest, Ford fiesta, Hyundai Aura.



## **C Multiple Class**

Chevrolet, Tavera, Mahindra Xylo, Scorpio, Enjoy, Toyoto Innova, Maruti Ertiga, Innova Crysta.



## **A Class**

Economy car- Ritz, Wagon R  
Economy SUV- Tata sumo, Bolero

## **For Employee / Staff Transportation Services we have following vehicles:-**

Cab seating capacity = 4+1= Indica-Etios Liva-Swift-Tata Bolt- Swift Dzire-Etios-Tata zest-Ciaz

Cab seating capacity = 6+1= Eartiga-Tavera-Xylo-Enjoy

Cab seating capacity = 9+1= Winger

Cab seating capacity = 13+1= Winger

Cab seating capacity = 17+1= Tempo traveler

Cab seating capacity = 27+1= Star Bus

Cab seating capacity = 32-40-50-52+1 = Tata bus



## FEATURES

- We provide perfect and time to time service.
- We are not travel agent but we designs tour.
  - There is no compromise on clients safety, comfort and satisfaction.

## BUSINESS STRATEGY

- Create the conditions for increased support for customer relation.
- Diversify engagement in customer acceptance.

## ECONOMIC INTENT

- Top line growth
- Bottom line growth

## OPERATION MANAGEMENT

- Economic value of idle time
- Economic value of reduced debtors turnover
- Economic value of efficient purchase management

## HR AND ADMIN

- Economic value of low employee turnover and high employees satisfaction.

## AWARD PROGRAM OF ALESHWAR TRAVELS

To improve the performance of Driver and supervisor we gives them awards. Awards for drivers and supervisors for their hard work and performance. For drivers keeping the car clean always, safely driving and maintaining car, 100% presenty on all working days, no scratches to the car. For supervisor Best Team Leader and controller, 100% presenty on all working days.

## NATURE OF AWARD

We gives certificate, cash or home appliances for winner. The purpose of the awar program is to improve the performance of the employee. Drivers, Supervisors, Trackers plays min role for making work smoothly.

# Aleshwar Travels



## OUR CLIENTS

**TECH**  
**mahindra**



**HYATT**

**vmedulife**<sup>®</sup>  
Software Services



  
**NIBE LIMITED**

**iNKODOP**  
TECHNOLOGIES PVT. LTD.

***E MOTORAD***

## OUR CLIENTS



***acoustic***



**e-Business**  
solutions

**GAVS**

# Thank You !

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Thank you for taking the time to go through this business profile. If there are any questions or complaints, please feel free to contact.

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Managing Director - Manohar M Kale  
Accounting - CA Madan Bhumkar

## Contact Us



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